

CONCORD EXPO GROUP

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Show: IWA 2010 Show Date: March 12-15, 2010

Company: _____
Contact: _____
Street: _____
P.O. Box: _____
City: _____
State: _____ Zip Code: _____
Telephone: _____
Telefax: _____
Email: _____

We will exhibit the following products:

Note: Each exhibitor is responsible for obtaining the appropriate product liability and exhibit insurance with Concord Expo Group named as an additionally insured.

We wish to participate in the USA Pavilion and request a Turnkey Stand Size of _____ Square Meters.

Turnkey Package Price of \$525.00 per SQM x SQM Stand Size = Stand Cost \$ _____

Plus, Mandatory Printed & Online Catalogue Fees (Euro 245 & 335) \$800.00 = Participation Fee \$ _____

Plus, 19% German VAT Tax (Stand & Catalogue Fees x 1.19) = Total Participation Fee \$ _____

Upon the receipt of a deposit of 50% of the total participation fee set forth above Concord Expo Group will provide the exhibitor with a diagram of space and allow the exhibitor to choose the preferred stand location, on a first come first serve basis. VAT is refundable to good standing, US taxpaying companies with their application to German Authorities.

Conditions: The deposit of 50% of the total participation fee is non-refundable. The remainder of the participation fee must be paid no less than 90 days prior to the Opening Day of the show or your space reservation will be cancelled. If a cancellation is made after payment of the total participation fee, the following guidelines will apply: (a) if written notification of exhibitor's intention to cancel is received by Concord Expo Group more than 90 days before the Opening Day of the show, then 50% of the total participation fee less a \$500 handling fee will be refunded to exhibitor; (b) If written notification of an exhibitor's intention to cancel is received by Concord Expo Group within 90 days of the Opening Day of the show, then the total participation fee will be forfeited by exhibitor. The participation fee is based on the current exchange rate and is subject to adjustments. An invoice will be issued when payment is received in full, including payment of VAT.

With this signature, we acknowledge that we have read and understand all sections of the contract and accept the exhibitor terms & conditions of the Show Organizer and Concord Expo Group, and we agree to strictly follow to the Federal Republic of Germany's arms importation regulations and bans.

SIGNATURE: _____ DATE: _____